

鏈接港澳 接軌國際

投資熱土南沙與企業家共享未來

南沙，傳承着廣州千年商都的開放基因，通江達海又鏈接全球。作為國家着力打造的立足灣區、協同港澳、面向世界的重大戰略性平台，南沙憑借獨特的區位優勢、優越的營商環境、有力的人才政策以及改革創新活力，成為粵港澳大灣區乃至全球投資新熱土。當前，南沙正全力打造產業友好型、企業友好型、企業家友好型營商環境，與企業家共享灣區機遇、共創美好未來。 賴小青



南沙國際金融論壇會議中心。 劉偉攝

政策疊加效應持續釋放

南沙地處粵港澳大灣區地理幾何中心，擁有國際樞紐大港南沙港，是廣東省唯一國家新區、廣東自貿試驗區面積最大片區、粵港澳全面合作示範區。得天獨厚的區位優勢、顯著政策優勢以及廣闊發展空間，讓南沙成為粵港澳大灣區投資熱土。隨着南沙大橋、廣深港高鐵、南中高速等重大工程相繼通車，尤其是南中高速深中通道聯絡線的正式開通，南沙迎來新的投資機遇。

依託海港，聯動空港，南沙打造信息港、金融港、人才港，高水平推進五港聯動，放大大灣區地理幾何中心效應，成為大灣區新的發展熱點。在不久前舉行的2024年南沙全球招商引智大會上，116個項目完成簽約，總投資額超1200億元，預計營收產值達2500億元。

近年來，南沙戰略定位持續優化，先後出了一系列支持政策，涵蓋科技、金融、商貿等多個領域，展示出無可比擬的吸引力。《南沙方案》出

兩年以來，15%企業所得稅、港澳居民個人所得稅等優惠政策落地實施，國家相繼出台「放寬市場准入15條」、土地管理綜合改革試點等含金量極高的政策。目前南沙已集聚市場主體超30萬戶、其中企業超24萬戶，政策疊加效應在南沙持續釋放。

做好服務 企業家站「C位」

南沙擁有堅實的產業基礎和完善的配套設施，特別是人才港、金融港、信息港、海港、空港「五港聯動」優勢明顯，為南沙的科技創新和產業發展提供了強有力的支撐。為釋放讓企業家站「C位」、唱主角的強烈信號，做優服務為企業增信心、鏈資源、拓空間，南沙秉持「無事不擾、有求必應」的原則，制定「優企服務16條」。

設立區企業服務統籌部門作為「前台」，統一受理企業訴求；成立項目招商、用地規劃等8個工作專班作為「後台」，限時辦結企業訴求；「易企行」線上一站式服務平台為企業提供多渠道、全天候的溝通服務……通過打造一個「服務台」、織密一張政企溝通

服務網、完善一系列企業服務鏈條、實行「進一次門，查多項事」，南沙全方位提升企業服務質效。

南沙區有關負責人表示，南沙將持續以《南沙方案》為牽引，堅持以高質量發展為首要任務，全力做好企業服務工作，打造產業友好型、企業友好型、企業家友好型營商環境，真誠希望在南沙這片發展熱土、投資高地與大家共享灣區機遇、共創美好未來。

企業家來了就不想走

最好的營商環境就是對企業、對企業家的尊重和愛護。談及南沙的營商環境，在南沙發展的企業家

最有發言權。

「擔當、速度和溫度。」路易達孚集團北亞區首席執行官陳嘉淵用三個詞概括南沙的營商環境。「如果說南沙的戰略定位、區位優勢、物流便利和龐大的消費市場是當初吸引我們來這裏投資的原因，在過去的三四年時間裏，我們在南沙發展成長中切身感受到了南沙政府「敢為天下先」的擔當、務實高效的南沙速度和同舟共濟的南沙溫度，這成了我們來了就不想走，並且致力於長期、持續扎根南沙和願意向更多的人宣傳推廣南沙的不二理由。」陳嘉淵說。

Share's code:	000550	Share's Name:	Jiangling Motors	No.:	2024-045
	200550		Jiangling B		

Jiangling Motors Corporation, Ltd. Public Announcement on Resolutions of the Seventh Session of the Eleventh Board of Directors

Jiangling Motors Corporation, Ltd. and its Board members undertake that the information disclosed herein is truthful, accurate and complete and does not contain any false statement, misrepresentation or major omission.

I. Informing of the Meeting
The Board of Directors of Jiangling Motors Corporation, Ltd. (hereinafter referred to as "JMC" or the "Company") sent out a written meeting notice to all the Directors, Supervisors, the members of the Executive Committee and relevant persons on November 29, 2024.

II. Time, Place & Form of Holding the Meeting
The Board meeting was held in the Conference Center, 20th floor, JMC Building, Nanchang on December 10, 2024. The procedure of convening and holding the meeting complied with the stipulation of the relevant laws, administrative regulations, departmental rules, normative documents and the Articles of Association of JMC.

III. Status of the Directors Attending the Meeting
Nine Directors shall attend this Board meeting and nine Directors were present.

IV. Resolutions
The Directors present at the meeting approved the following resolutions based on their discussion:

1. 2025 Routine Related Party Transaction Forecast Proposal
The Board of Directors approved the 2025 forecast proposal for type A routine related party transactions and authorized the Executive Committee to finalize detailed contracts with the individual related parties and to submit them to the Shareholders' Meeting for approval.

The Board of Directors approved the 2025 forecast proposal for type B routine related party transactions and authorized the Executive Committee to sign detailed contracts with the individual related parties. The proposal relates to related party transactions and has been reviewed at a special meeting of the Company's Independent Directors before being submitted to the Board of Directors for consideration.

When voting on the proposal, Director Shengpo Wu, Director Ryan Anderson and Director Xiong Chunying withdrew from the voting on the related party transactions associated with Ford and its affiliates; Director Qiu Tiangang and Director Zhong Junhua withdrew from the voting on the related party transactions associated with JMC and its affiliates; Director Qiu Tiangang, Director Zhong Junhua and Director Yuan Mingxue withdrew from the voting on the related party transactions associated with Nanchang Jiangling Investment Co., Ltd. and its affiliates; all the other Directors agreed with the proposal.

Please refer to the Public Announcement on Forecast of the Routine Related Party Transactions of JMC in 2025 published on December 12, 2024 in China Securities, Securities Times, Hong Kong Commercial Daily and the website <http://www.cninfo.com.cn> for details.

2. Personnel Proposal
Due to changes in work assignments, the Board of Directors decided that Mr. Yang Shenghua no longer serve as a Vice President of the Company. Upon the nomination by the Company President, the Board of Directors approved the appointment of Mr. Chen Lei as a Vice President of the Company.

Due to changes in work assignments, the Board of Directors decided that Mr. Liu Rangpo no longer serve as a Vice President of the Company or a Director of Jiangling Ford Automobile Technology (Shanghai) Co., Ltd., a subsidiary of the Company.

The Board of Directors nominated Ms. Zhong Junhua as a Director of Jiangling Ford Automobile Technology (Shanghai) Co., Ltd. and elected as the Chairman of Jiangling Ford Automobile Technology (Shanghai) Co., Ltd., and Mr. Jin Wenhui shall no longer serve as the Chairman of Jiangling Ford Automobile Technology (Shanghai) Co., Ltd., still serve as a Director of Jiangling Ford Automobile Technology (Shanghai) Co., Ltd. The above-mentioned personnel changes shall take effect since January 1, 2025.

There were 9 votes in favor of the proposals, 0 vote against, and 0 abstention. Mr. Yang Shenghua will not take any post in the Company after the aforesaid personnel changes. As of the disclosure date of the announcement, Mr. Yang Shenghua did not hold any JMC share.

Mr. Liu Rangpo will not take any post in the Company after the aforesaid personnel changes. As of the disclosure date of the announcement, Mr. Liu Rangpo did not hold any JMC share.

Mr. Chen Lei's Resume
Mr. Chen Lei, born in 1979, holds a Bachelor's degree in Electrical Automation from Jiangsu University of Science and Technology and an MBA degree from Nanjing University of Aeronautics and Astronautics.

Mr. Chen Lei has served as the Director of Supplier Technical Assistance (STA) and Electrified Precision Engineering (EPE) Supply Chain for Ford China, EPE Supply Chain Director for Ford China's EV Business, STA Director for Ford China, STA Director for Changan Ford, and the Senior Manager of Electrical STA for Ford Asia Pacific.

As of the disclosure date of this announcement, Mr. Chen Lei did not hold any shares of the Company, and has no relationship with the other shareholders holding more than 5% of the shares of the Company and their actual controllers, as well as other Directors, Supervisors and senior executives of the Company. Mr. Chen Lei has not been punished by China Securities Regulatory Commission or other relevant Departments or taken disciplinary action by the Stock Exchanges, and has not been investigated by judicial organs for suspected crimes or by China Securities Regulatory Commission on suspicion of violations of laws and regulations. There are no the situations on which he is prohibited to serve as a senior executive of the Company as stipulated in the Company Law and the Articles of Association of the Company. Mr. Chen Lei meets the qualifications required in the laws, administrative regulations, departmental rules, normative documents, Rules Governing Listing of Stock on Shenzhen Stock Exchange and the Articles of Association of the Company. After the inquiry of "National Court Information Disclosure and Inquiry Platform of Persons Subject to Enforcement for Trust-breaking", Mr. Chen Lei does not belong to the person subject to enforcement for trust-breaking.

The announcement is hereby published.
Board of Directors
Jiangling Motors Corporation, Ltd.
December 12, 2024

Share's code:	000550	Share's Name:	Jiangling Motors	No.:	2024-046
	200550		Jiangling B		

Jiangling Motors Corporation, Ltd. Public Announcement on Forecast of the Routine Related Party Transactions in 2025

Jiangling Motors Corporation, Ltd. and its Board members undertake that the information disclosed herein is truthful, accurate and complete and does not contain any false statement, misrepresentation or major omission.

I. Brief Introduction
The Board of Directors of Jiangling Motors Corporation, Ltd. (hereinafter referred to as "JMC" or the "Company") approved the 2025 routine related party transaction forecast proposal on December 10, 2024.

The routine related party transaction forecast proposal covered all the related parties with JMC, where total annual transaction with each of them is

projected to be over RMB 51.75 million. These related parties were clarified as Type A and Type B. Type A means the related parties with JMC, where total annual transactions with each of them is projected to be over RMB 510 million, and Type B means the related parties with JMC, where total annual transactions with each of them is projected to be between RMB 51.75 million and RMB 510 million.

The proposal relates to related party transactions and has been reviewed at a special meeting of the Company's Independent Directors before being submitted to the Board of Directors for consideration.

The Board of Directors approved the 2025 forecast proposal for type A routine related party transactions and authorized the Executive Committee to finalize detailed contracts with the individual related parties and to submit them to the Shareholders' Meeting for approval. When voting on the proposals at the shareholders' meeting, Ford Motor Company ("Ford") will withdraw from the voting on the related party transactions associated with Ford and its affiliates; Nanchang Jiangling Investment Co., Ltd. ("JIC") will withdraw from the voting on the related party transactions associated with Nanchang Jiangling Investment Co., Ltd. and its affiliates, associated with Jiangling Motors Group Co., Ltd. ("JMCG") and its affiliates, and associated with Changan Automobile Co., Ltd. and its affiliates.

The Board of Directors approved the 2025 forecast proposal for type B routine related party transactions and authorized the Executive Committee to sign detailed contracts with the individual related parties.

Nine Directors shall attend this meeting and nine were present. When voting on the proposal, Director Shengpo Wu, Director Ryan Anderson and Director Xiong Chunying withdrew from the voting on the related party transactions associated with Ford and its affiliates; Director Qiu Tiangang and Director Zhong Junhua withdrew from the voting on the related party transactions associated with JMCG and its affiliates; Director Qiu Tiangang, Director Yuan Mingxue and Director Zhong Junhua withdrew from the voting on the related party transactions associated with Nanchang Jiangling Investment Co., Ltd. and its affiliates; all the other Directors agreed with the proposal.

II. Types and amounts of routine related party transactions
1. Main Content and amounts of routine related party transactions in 2025
Type A, which means the related parties with JMC, where total annual transactions with each of them is projected to be over RMB 510 million, are listed as follows:

Related Party	Category	Content	RMB million		2025 Forecast Transaction Amount	2024 Actual Transaction Amount from January to October		
			2025 Forecast Transaction Amount	2024 Actual Transaction Amount from January to October				
JMCG Finance Company	Deposit interest and accumulation	Deposit interest	37	15				
	Guarantees	Guarantees	1	1				
	Payment settlement amount	Payment settlement Deposits	29,100	16,972				
	Subtotal		29,138	16,988				
Jiangxi Jiangling Motors Imp. & Exp. Co., Ltd. and its subsidiaries	Purchase	Purchase of goods and service	58	17				
	Sales	Sales of goods and service	17,610	8,814				
	Subtotal		17,668	8,831				
JMCG and its subsidiaries	Purchase	Purchase of goods and service	6,909	3,335				
	Sales	Sales of goods and service	1,971	528				
	Subtotal		8,880	3,863				
Ford and its subsidiaries	Purchase	Purchase of goods and service	3,760	1,882				
	Sales	Sales of goods and service	1,100	219				
	Subtotal		4,860	2,099				
Magna PT Powertrain (Jiangxi) Co., Ltd.	Purchase	Purchase of goods and service	1,799	985				
	Sales	Sales of goods and service	1	1				
	Subtotal		1,800	986				
Nanchang Jiangling Huaxiang Auto Components Co., Ltd.	Purchase	Purchase of goods and service	1,676	1,010				
	Sales	Sales of goods and service	24	17				
	Subtotal		1,700	1,027				
Nanchang Baojiang Steel Processing Distribution Co., Ltd.	Purchase	Purchase of goods and service	1,319	673				
	Sales	Sales of goods and service	1	0				
	Subtotal		1,320	673				
Jiangxi Jiangling Interior System Co., Ltd.	Purchase	Purchase of goods and service	1,044	595				
	Sales	Sales of goods and service	36	15				
	Subtotal		1,080	610				
China South Industries Group Corporation and its Subsidiaries	Purchase	Purchase of goods and service	36	11				
	Sales	Sales of goods and service	972	338				
	Subtotal		1,008	349				
Faurecia Emissions Control Technologies (Nanchang) Co., Ltd.	Purchase	Purchase of goods and service	660	174				
	Sales	Sales of goods and service	660	174				
	Subtotal		1,320	348				

ii. Type B, which means the related parties with JMC, where total annual transactions with each of them is projected to be between RMB 51.75 million and RMB 510 million, are listed as follows:

Related Party	Category	Content	RMB million		2025 Forecast Transaction Amount	2024 Actual Transaction Amount from January to October		
			2025 Forecast Transaction Amount	2024 Actual Transaction Amount from January to October				
Nanchang Unistar Electric & Electronics Co., Ltd.	Purchase	Purchase of goods and service	480	195				
	Sales	Sales of goods and service	360	158				
	Subtotal		840	353				
Changan Ford Automobile Co., Ltd.	Purchase	Purchase of goods and service	360	158				
	Sales	Sales of goods and service	36	0				
	Subtotal		396	158				
Hanon Systems (Nanchang) Co., Ltd.	Purchase	Purchase of goods and service	258	114				
	Sales	Sales of goods and service	258	114				
	Subtotal		516	228				
Nanchang Ynlu Heat-exchanger Co., Ltd.	Purchase	Purchase of goods and service	228	97				
	Sales	Sales of goods and service	228	97				
	Subtotal		456	194				
Nanchang JMCG SMR Huaxiang Mirror Co., Ltd.	Purchase	Purchase of goods and service	180	110				
	Sales	Sales of goods and service	36	26				
	Subtotal		216	136				
Jiangxi ISUZU Engine Co., Ltd.	Purchase	Purchase of goods and service	24	1				
	Sales	Sales of goods and service	54	24				
	Subtotal		78	25				

2. Main Content and amounts of routine related party transactions in 2024

Related Party	Category	Content	RMB million			
			2024 Actual Transaction Amount from January to October	2024 Forecast Transaction Amount	Actual Transaction Amount from January to October as % of Similar Business	Differences Between Actual Transaction Amount from January to October and Forecast Transaction Amount (%)
JMCG Finance Company	Deposit interest and accumulation	Deposit interest	15	30	8.41%	-50.00%
	Guarantees	Guarantees	1	1	100.00%	0.00%
	Payment settlement amount	Payment settlement Deposits	16,972	20,769	37.19	-18.28%

Jiangxi Jiangling Motors Imp. & Exp. Co., Ltd. and its subsidiaries	Category	Content	RMB million			
			2025 Forecast Transaction Amount	2024 Actual Transaction Amount from January to October		
JMCG and its subsidiaries	Purchase	Purchase of goods and service	3,335	5,800	13.58%	-42.50%
	Sales	Sales of goods and service	8,814	13,752	28.35%	-35.91%
	Subtotal		12,149	19,552		
Ford and its subsidiaries	Purchase	Purchase of goods and service	1,882	3,000	7.66%	-37.27%
	Sales	Sales of goods and service	217	900	0.70%	-75.89%
	Subtotal		2,099	3,900		
Magna PT Powertrain (Jiangxi) Co., Ltd.	Purchase	Purchase of goods and service	985	1,499	4.01%	-34.29%
	Sales	Sales of goods and service	1	1	0.00%	0.00%
	Subtotal		986	1,500		
Nanchang Jiangling Huaxiang Auto Components Co., Ltd.	Purchase	Purchase of goods and service	1,010	1,390	4.11%	-27.34%
	Sales	Sales of goods and service	17	10	0.05%	70.00%
	Subtotal		1,027	1,400		
Nanchang Baojiang Steel Processing Distribution Co., Ltd.	Purchase	Purchase of goods and service	673	1,099	2.74%	-38.76%
	Sales	Sales of goods and service	0	1	0.00%	-100.00%
	Subtotal		673	1,100		
Jiangxi ISUZU Engine Co., Ltd.	Purchase	Purchase of goods and service	0	1	0.00%	-100.00%
	Sales	Sales of goods and service	595	870	2.42%	-31.61%
	Subtotal		595	871		
China South Industries Group Corporation and its subsidiaries	Purchase	Purchase of goods and service	15	30	0.05%	-50.00%
	Sales	Sales of goods and service	11	30	0.04%	-63.33%
	Subtotal		30	60		
Faurecia Emissions Control Technologies (Nanchang) Co., Ltd.	Purchase	Purchase of goods and service	338	920	1.09%	-63.26%
	Sales	Sales of goods and service	174	550	0.71%	-68.36%
	Subtotal		512	1,470		
Changan Ford Automobile Co., Ltd.	Purchase	Purchase of goods and service	195	400	0.79%	-51.25%
	Sales	Sales of goods and service	158	330	0.64%	-52.12%
	Subtotal		353	730		
Hanon Systems (Nanchang) Co., Ltd.	Purchase	Purchase of goods and service	114	215	0.46%	-46.98%
	Sales	Sales of goods and service	97	180	0.39%	-46.11%
	Subtotal		211	395		
Nanchang JMCG SMR Huaxiang Mirror Co., Ltd.	Purchase	Purchase of goods and service	110	150	0.45%	-26.67%
	Sales	Sales of goods and service	26	30	0.08%	-13.33%
	Subtotal		136	180		
Jiangxi ISUZU Engine Co., Ltd.	Purchase	Purchase of goods and service	1	20	0.00%	-95.00%
	Sales	Sales of goods and service	24	45	0.08%	-46.67%
	Subtotal		25	65		

The Company carried out the forecast on the upper limit of the transaction limit and submitted it to the shareholders' meeting for review and approval when the amount of the routine related party transactions in 2024 was expected to be. The final actual amount of the part of the related party transactions is 20% less than the projected amount, which is due to the fact that the Company and the related parties do not trigger or reduce the sales commodity and the purchase of the goods according to the actual demand of the Company. It is a normal business behavior.

Explanation by Independent Directors of the Company on the difference between the actual amount and the forecast amount of the routine related party transactions
In our opinion, when the actual amount of routine related party transactions of the Company occurring in 2024 is more than 20% below the forecast amount, it is due to the fact that the Company and related parties did not trigger or reduce the sales of goods and purchase of goods according to the actual needs of the Company. It is a normal business behavior, in line with the objective situation, and without harming the interests of the Company and its shareholders.

Disclosure date and index of the Forecast Proposal of Routine Related Party Transactions in 2024: the No. 2023-041 announcement, published on the website www.cninfo.com.cn on December 12, 2023.